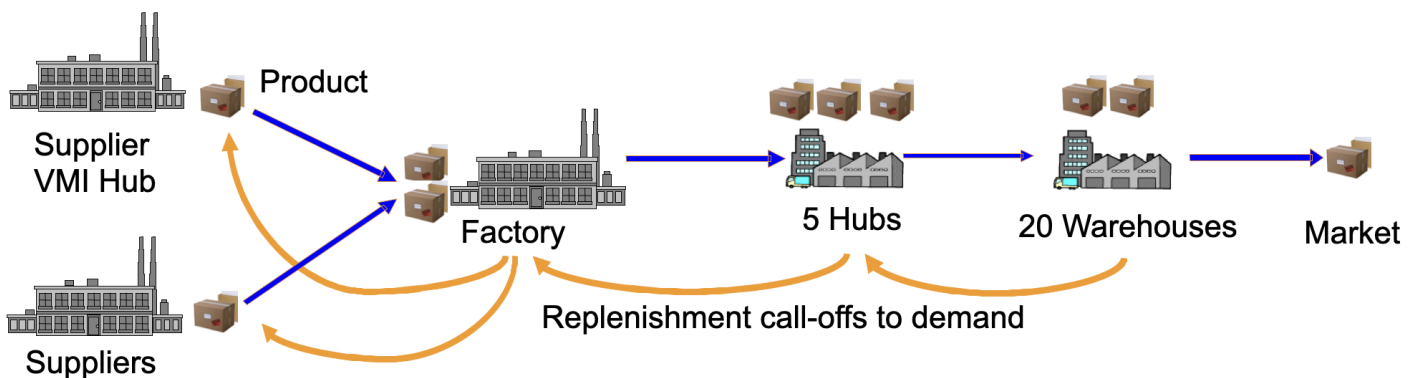


Case Study

3M Finished Goods Planning

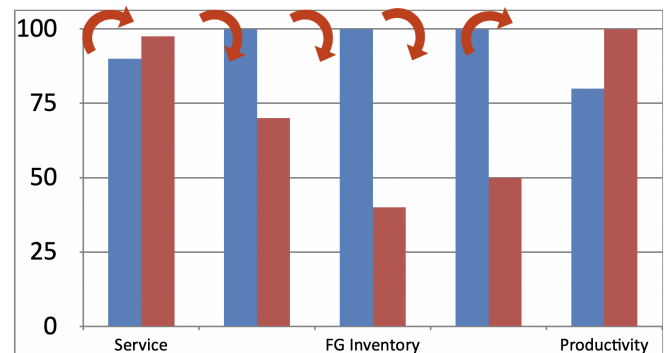
Overview

- Stocking locations in hubs and warehouses across Europe
- Planning done centrally
- Stock targets for each location based on volume and order patterns
 - a. Local warehouse stock set by market demand, lead time to ship from hub & batch size to ship
 - b. Hub stocks set by call off demand pattern, lead time & batch size to make in the factory
 - c. Supplier stocks set against factory demand and lead time to resupply



Results

- Stock held in 5 EDCs, 20 warehouses and inbound to the 3M factory
- 30% reduction in on-hand inbound inventory
- 60% reduction in FG inventory across all sites
- Service performance > than 97% target
- Elimination of process gaps in factory between Lean / Pull methods and planning approach
- Improved productivity and better communication & relationships across supply chain



Client Review

"Working with O8 has put us back in control of the supply chain."

3M Supply Chain Manager, OH & ES, Europe